JUSTIN N. McLEAN Managing Principal

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Mr. McLean specializes in applying finance and economics to problems in complex business litigation, including securities, valuation, tax, and intellectual property (IP) matters. His experience spans several industries, from banking, insurance, and high tech to telecommunications and health care. He has served as an expert witness, and has provided assistance in many phases of litigation, including development, presentation, and review of pretrial discovery; preparation of testimony; and critique of analyses of opposing experts.

Mr. McLean's case work has included general damages analyses, lost profit and reasonable royalty calculations related to IP misappropriation, and assessments of fiduciary duties and investment management. In addition, he has evaluated the economic characteristics and risk transfer of a range of financial instruments, such as private mortgage insurance, subprime loans, and preferred equity in a new venture. He has led large case teams in a number of high-profile matters, including consulting to the US Department of Justice (DOJ) regarding the financial issues involved in tribal trust fund disputes, and supporting counsel for a large electronics manufacturer in litigation associated with features on smartphones and tablets.

In addition, Mr. McLean has presented on topics related to damages assessment and patents. He has also worked with entrepreneurial companies, helping to develop financial projections, business plans, and marketing strategies.

EDUCATION

- 2000 M.S., industrial administration, Tepper School of Business at Carnegie Mellon University (University Honors, Beta Gamma Sigma) Concentrations: finance, accounting, and entrepreneurship
- 1995 B.A., economics, Swarthmore College

PROFESSIONAL EXPERIENCE

2000–Present	Analysis Group, Inc.
1999	Deloitte & Touche Consulting Group
1996–1998	Analysis Group, Inc.
1995–1996	Putnam, Hayes & Bartlett

SELECTED EXPERT CASE WORK

Litigation Engagements with Testimony

- National Fire Protection Association, Inc. v. Upcodes Inc., et al. US District Court, Central District of California, Western Division Deposition and Expert Reports: Evaluated existence of harm and addressed unjust enrichment calculations related to copyright infringement of various standards.
- Collision Communications Inc. v. Nokia Solutions and Networks OY US District Court, District of New Hampshire Deposition and Expert Reports: Calculated damages related to alleged breach of contract and misrepresentations related to a technology partnership between the parties.
- Jayne W. Di Vincenzo v. Devin J. Garofalo, et al. Financial Industry Regulatory Authority (FINRA) Testimony and Expert Report: Addressed payments due under an asset purchase agreement for client investment accounts.
- Federal Trade Commission, et al. v. Vyera Pharmaceuticals, LLC, et al. US District Court, Southern District of New York
 Deposition and Expert Report: Addressed financial condition of a multinational company and its subsidiaries.
- TransCore, LP v. Richmond Metropolitan Transportation Authority US District Court, Eastern District of Virginia Deposition and Expert Reports: Addressed calculations of increased costs and lost profits associated with alleged construction delay.
- ProBatter Sports, LLC. v. Sports Tutor, Inc. US District Court, District of Connecticut Testimony and Expert Report: Addressed reasonable royalty damages related to patent directed to a ball-throwing machine.
- Marta Ibarrondo v. Lise Evans, J. Michael Evans, and Philanthropic Bling Ltd. Supreme Court of the State of New York, County of New York
 Deposition and Expert Report: Addressed valuation of privately held jewelry business and damages from alleged bad acts.
- Taylor Precision Products, Inc. v. The Larimer Group, Inc., et al. US District Court, Southern District of New York Testimony, Deposition, and Expert Report: Calculated diminution in value to assets related to undisclosed changes in customer activities.

- Richard Campfield and Ultra Bond, Inc. v. Safelite Group, Inc., et al. US District Court, Southern District of Ohio
 Deposition and Expert Reports: Calculated revenues and profits related to allegedly false and misleading advertising regarding windshield crack repair.
- Valinge Innovation AB v. Halstead New England Corp., et al. US District Court, District of Delaware Deposition and Expert Reports: Calculated reasonable royalty for patents directed to flooring technology.
- Trustee on behalf of KT Engcore Corp. v. ASI Corp., et al. Superior Court of the State of California, County of Alameda Testimony and Deposition: Calculated damages associated with alleged breach of contract related to sale of home theater personal computer products.
- Bloostein, et al. v. Morrison Cohen LLP, et al. Supreme Court of the State of New York, County of New York
 Deposition and Expert Report: Calculated damages associated with alleged breach of fiduciary duties related to a tax deferral strategy.
- Western Shoshone Identifiable Group v. US US Court of Federal Claims Testimony, Deposition, and Expert Report: Calculation of damages associated with alleged bad acts related to trust fund management.
- SNMP Research International, Inc., et al. v. Nortel Networks, Inc., et al. US Bankruptcy Court, District of Delaware Deposition and Expert Report: Calculated reasonable royalty and profit damages related to copyright, trade secret, and breach of contract claims associated with protocol software.
- Computer Sciences Corporation v. Federal Home Loan Mortgage Corp. US District Court, Eastern District of Virginia Deposition and Expert Report: Addressed damages related to master service agreement for information technology solutions.
- PerDiemCo LLC v. Industrack LLC, et al. US District Court, Eastern District of Texas Deposition and Expert Report: Calculated reasonable royalty damages related to patent directed to fleet management systems and software.
- Nancy Thompson, et al. v. Gordon Witherspoon and UBS Financial Services, Inc. Circuit Court, Baltimore City
 Testimony, Deposition, and Expert Report: Addressed calculation of damages associated with breach of duties regarding a life insurance policy.

- Markem-Imaje, Corp. v. Videojet Technologies Ltd., et al. US District Court, District of New Hampshire Deposition and Expert Report: Calculated lost profits and reasonable royalty for patent directed to a tape drive and controller used in a printing apparatus.
- NorthMobileTech, LLC v. Simon Property Group, Inc. US District Court, Western District of Wisconsin
 Deposition and Expert Report: Calculated reasonable royalty for patent directed to a marketing method involving the location of the customer.

William Black, Jr. v. Gramercy Advisors, LLC, et al.
 American Arbitration Association
 Testimony and Expert Report: Addressed net out-of-pocket damages calculations associated with misrepresentations and breach of fiduciary duties regarding an investment transaction.

LG Electronics, USA, Inc., et al. v. Whirlpool Corporation

US District Court, District of New Jersey Depositions and Expert Reports: Calculated reasonable royalty damages for patents directed to ice and water dispensing in bottom freezer refrigerators. Performed analysis of the commercial success of products due to the patented invention.

 Charity Funding, Inc., et al. v. Military Order of the Purple Heart Service Foundation, Inc. US District Court, Eastern District of Virginia, Alexandria Division
 Deposition and Expert Report: Calculated damages and unjust enrichment related to a charitable vehicle donation program.

US, ex rel. Jon H. Oberg v. Nelnet, Inc., et al.
US District Court, Eastern District of Virginia, Alexandria Division
Deposition and Expert Report: Addressed economic damages related to improper submission of claims for student loan subsidy payments.

- Edward D. Jones & Co., L.P. v. Jason L. Williams and Wells Fargo Advisors, LLC FINRA, Department of Arbitration
 Testimony: Addressed lost profits and unjust enrichment related to improper solicitation of customers and misappropriation of proprietary customer information.
- FutureLogic, Inc. v. TransAct Technologies, Inc. US District Court, Central District of California Deposition and Expert Report: Calculated lost profit damages related to patent directed to coupon printing by slot machine printers.
- Auction Management Solutions, Inc. v. Adesa, Inc., et al. US District Court, Northern District of Georgia, Atlanta Division Deposition and Expert Report: Calculated reasonable royalty for patent directed to remote bidding system and software for live auctions.

- CareFirst Blue Cross Blue Shield v. Merck-Medco Managed Care, L.L.P, et al. Superior Court of New Jersey, Law Division-Camden County Deposition and Expert Report: Calculated unpaid manufacturer rebates related to prescription drug benefit plan agreements.
- Bright House Networks and Suddenlink Merger Analysis
 Federal Trade Commission
 Expert Presentation: Performed price analysis of service combinations offered by two cable
 providers.
- Blue Cross Blue Shield of Minnesota, et al. v. Mylan Laboratories, Inc., et al. US District Court, District of Columbia
 Deposition and Declarations: Performed analysis of various claims data for calculation of antitrust damages stemming from exclusive supply agreements for raw materials.
 - **Rodski v. Rodski** Court of Common Pleas, Luzerne County, Pennsylvania Testimony and Expert Report: Performed valuation of a privately held amateur radio equipment business.
- The Apollo Theatre Foundation, Inc. v. Western International Syndication, et al. US District Court, Southern District of New York
 Deposition and Expert Report: Calculated damages related to trademark infringement and breach of duties regarding a variety show.

Other Litigation Engagements as Testifying Expert

- Francois Trahan v. Nancy Lazar, et al. US District Court, Southern District of New York
 Calculated damages related to alleged bad faith actions associated with management of an investment advisement firm and misappropriation of trade secrets directed to quantitative investment models.
- In the Matter of: Certain Potassium Chloride Powder Products US International Trade Commission Analysis of harm to domestic industry from alleged unfair competition.
- PerDiemCo LLC v. GPS N.A., et al. US District Court, Eastern District of Texas Calculated reasonable royalty damages related to patent directed to fleet management systems and software.
- Beijing UniSpreadtrum Technology Ltd. v. Sasken Communications Technologies Limited American Arbitration Association, International Centre for Dispute Resolution Calculated damages stemming from alleged breach of joint venture technology agreement and royalty for alleged infringement.

- Pavonix, Inc., et al. v. Alexander, Aronson, Finning & Company, P.C. American Arbitration Association
 Calculated damages stemming from alleged incorrect financial statements used in sale of a business.
- Edward D. Jones & Co., L.P. v. Betty Schutte-Box and Wells Fargo Advisors, LLC FINRA, Department of Arbitration
 Addressed lost profits and unjust enrichment related to improper solicitation of customers and misappropriation of proprietary customer information.
- MaxLinear, Inc. v. Silicon Laboratories, Inc. US District Court, Southern District of California, San Diego Division Calculated reasonable royalty for patents directed to fine tuning control for synthesizing high frequency signals for wireless communications.
- NorthMobileTech, LLC v. General Growth Properties, Inc. US District Court, Western District of Wisconsin Calculated reasonable royalty for patent directed to a marketing method involving the location of the customer.
- Microspherix, LLC v. Biocompatibles, Inc. US District Court, Southern District of Florida Calculated reasonable royalty for patent directed to brachytherapy seed coating technology.
- Confidential Analysis of Financial Condition Federal Trade Commission Analyzed the financial condition of a multinational company and two of its subsidiaries.
- East Side Entrees, Inc. v. Acosta, Inc. and Matchpoint Marketing, LLC US District Court, Eastern District of New York Analyzed economic damages from breach of contract for marketing and advertising plan related to new food product launch.
- Ubisoft, Inc. v. Optical Experts Manufacturing US District Court, Western District of North Carolina Analyzed damages stemming from copyright infringement and breach of contract related to early leak of PC version of Assassin's Creed video game.
- Samuel Washington v. Citizens Bank
 State of South Carolina, Court of Common Pleas, County of Beaufort
 Calculated economic benefit from credit report trade-line deletions related to automobile repossessions.
- BB&T Investment Services, Inc. v. Michael Neal National Association of Securities Dealers (NASD) Arbitration
 Calculated lost profits and unjust enrichment related to misappropriation of proprietary customer information.

*R.H. Murphy, Co. v. Illinois Tool Works, Inc. US District Court, District of Massachusetts*Calculated reasonable royalty for patent directed to ball grid array (BGA) integrated circuit trays.
Addressed lost profit, reasonable royalty, and price erosion claims.

SELECTED CONSULTING EXPERIENCE

Finance, Valuation, and Tax

- Various valuations of privately held companies
 Engagements have included valuations of a privately held rolling steel door business, an exotic sports car business, a government contracting software business, and a genetic testing company.
- Quapaw Tribe of Oklahoma; G. Goodeagle; T. Bear v. US US Court of Federal Claims Evaluation of activities of the trustee and calculation of the economic harm associated with alleged bad acts related to fund and asset management.
- Chickasaw Nation and Choctaw Nation v. US US District Court, Western District of Oklahoma Evaluation of the adequacy of the accounting regarding various trust assets.
- FINRA Department of Enforcement v. David Lerner Associates, et al. FINRA, Office of Hearing Officers Evaluation of REITS, non-traded REITS, and the practices of specific non-traded REITs.
- Jicarilla Apache Nation, et al. v. US US Court of Federal Claims Evaluation of the fiduciary duties of an investment fund trustee and calculation of the economic harm associated with alleged bad acts related to fund management.
- Quechan Tribe of the Fort Yuma Indian Reservation v. US US Court of Federal Claims Evaluation of the fiduciary duties of an investment fund trustee and calculation of the economic harm associated with alleged bad acts related to fund management.
- Santa Clara Valley Housing Group, Inc., et al. v. US US District Court, Northern District of California Analysis of the economic characteristics of a transaction and its business purpose related to a tax dispute, including the valuation of certain real estate projects.
- Chemtech Royalty Associates, et al. v. US US District Court, Middle District of Louisiana Analysis of the economic characteristics of a transaction and its business purpose related to a tax dispute.

- Herschel Blumberg, et al. v. Arent Fox, LLP US District Court, Eastern District of Pennsylvania Review and evaluation of real estate development activities and fiduciary duties.
- Donna Moore, et al. v. GMAC Mortgage, LLC, et al. US District Court, Eastern District of Pennsylvania Evaluation of the economic characteristics and risk transfer associated with private mortgage insurance.
- Delhaize America Inc., et al. v. Reginald S. Hinton, Secretary of Revenue, State of North Carolina Superior Court, North Carolina, Wake County Analysis of corporate restructuring and formation of particular subsidiaries associated with a tax dispute.
- Hillsborough Holdings Corporation, et al. v. US US Bankruptcy Court, Middle District of Florida, Tampa Division Analysis of the subprime mortgage industry. Addressed economic characteristics and accounting of particular loans.
- Amana I, et al. v. Cairnwood Group, et al. Superior Court, State of Georgia Analysis of the venture capital industry and evaluation of the economic returns of comparable funds. Calculated damages associated with alleged misrepresentations for a particular investment fund.
- The Boston Company Asset Management, LLC. v. Munder Capital Management, et al. Superior Court, Commonwealth of Massachusetts
 Analysis of breach of fiduciary duty and breach of non-solicitation agreements associated with investment management. Calculated lost profits related to misappropriation of proprietary customer information and other alleged bad acts.
- In re: WCI Steel, Inc.

US Bankruptcy Court, Northern District of Ohio, Eastern Division Valuation related to a bankrupt steel firm, including an analysis of various restructuring proposals.

- NRG Power Marketing Company v. Federal Energy Regulatory Commission US Court of Appeals, District of Columbia Circuit Analysis of the financial status of a bankrupt entity seeking to reject a power contract.
- MKP Master Fund v. Salomon Smith Barney US District Court, Southern District of New York Analysis of margin calls related to a mortgage-backed security (MBS) hedge fund.
- Southeast Land Development Associates, L.P. v. The District of Columbia, et al. US District Court, District of Columbia
 Valuation related to land values for a proposed baseball stadium in Washington, DC.

 Trustees of the MAFCO Litigation Trust, et al. v. Ronald Perelman, et al. US District Court, District of Delaware Analysis of debt issuance and the impact of certain restrictive covenants.

Maymin, et al. v. Fuji BankUS District Court, Southern District of New YorkAnalysis of hedge fund performance and determination of lost profits related to the management of the fund.

Various confidential engagements

Engagements have included an analysis of the competitive position of a private lender and its portfolio of securitized loan products; analysis of allocations and performance of initial public offerings; analysis of the conformance to representations and warranties for a pool of mortgages; and analysis of a right-of-first-refusal encumbrance in a real estate lease related to a merger.

General Damages

- In re: JPMorgan Chase Mortgage Modification Litigation US District Court, District of Massachusetts Analysis of mortgage modification programs and evaluation of identification of class members and damages from various alleged failures by JPMC.
- Flycell, Inc. v. Schlossberg LLC, et al.
 US District Court, Southern District of New York
 Analysis of damages from alleged breaches of duties associated with overpayment for affiliate marketing services.
- Adam Jernow, et al. v. Wendy's International, Inc. US District Court, Southern District of New York Analysis of damages from an alleged price premium associated with inaccurate representations regarding trans fat content in French fries.
- Blue Cross Blue Shield of Michigan, et al. v. Hoechst A.G., et al. US District Court, Eastern District of Michigan, Southern Division Calculated antitrust damages stemming from delayed entry of generic alternative pharmaceuticals.
- Marathon Enterprises, Inc. v. Schröter GMBH & Co. US District Court, Southern District of New York Calculated damages from the breach of a contract regarding the delivery of skinless frank production machinery.
- Independent Media Services, Inc. v. Aegis Group PLC, et al. Supreme Court, State of New York
 Calculated damages from the breach of a non-solicitation clause in a nondisclosure agreement.

 Pearson PLC v. Hicks, Muse, Tate & Furst, Inc. US District Court, Southern District of New York Calculated damages from breach of contract involving the acquisition and valuation of publishing companies.

 PBM Products, Inc. v. Mead Johnson & Company US District Court, Eastern District of Virginia Calculated damages stemming from a false advertising campaign. Performed marketing analysis and evaluated financial projections for companies within the infant formula industry.

Intellectual Property

- AllRounds, Inc. v. Eshares, Inc. D/B/A Carta Inc., et al. US District Court, Northern District of California Addressed patent and trade secret damages associated with private capital management system software.
- Wisconsin Alumni Research Foundation v. Apple, Inc. US District Court, Western District of Wisconsin Evaluated smartphone pricing, processor speed, and reasonable royalty damages for patents directed to smartphones and tablets.

 Apple, Inc. v. Samsung Electronics Co., Ltd., et al. US District Court, Northern District of California, San Jose Division Addressed conjoint study results, claims for lost profits, and reasonable royalty damages for patents directed to smartphones and tablets.

- MacDermid, Inc. v. Cookson Group, PLC, et al. US Superior Court, Judicial District of Waterbury Calculated damages related to misappropriation of trade secrets in context with bidding process and acquisition of company.
- Abbott Biotechnology Ltd. and AbbVie Inc. v. Centocor Ortho Biotech, Inc. US District Court, District of Massachusetts
 Calculated lost profits and reasonable royalty damages for patents directed to methods for treating rheumatoid arthritis by co-administering methotrexate and human antibodies.
- Wi-LAN Inc. v. Alcatel-Lucent USA, Inc., et al. US District Court, Eastern District of Texas, Marshall Division Calculated reasonable royalty damages for patents directed to high-speed packet access (HSPA) transmission in cell phones and base stations.
- Novozymes A/S, et al. v. Danisco A/S, et al.
 US District Court, Western District of Wisconsin
 Addressed lost profits, reasonable royalty, and convoyed sales damages for patent directed to an alpha amylase used in the production of fuel ethanol.

 Northeastern University, et al. v. Google, Inc. US District Court, Eastern District of Texas, Marshall Division Calculated reasonable royalty damages for patent directed to indexing data and performing queries.

- Medtronic Vascular, et al. v. Abbott Cardiovascular Systems
 US District Court, Northern District of California, San Francisco Division
 Addressed lost profits and reasonable royalty damages for patent directed to coronary and peripheral
 stents.
- Medtronic USA Inc., et al. v. ACS and Guidant Corp. US District Court, District of Delaware Calculated lost profits and reasonable royalty damages for patents directed to coronary and peripheral stents.
- In the Matter of: Certain 3G Mobile Handsets and Components Thereof US International Trade Commission Analyzed royalty license proposals to assess whether the economic terms were fair, reasonable, and non-discriminatory (FRAND).
- Johnson & Johnson, et al. v. Actavis Group hf and Actavis, Inc. US District Court, Southern District of New York
 Calculated disgorgement of profit remedies for trademark and trade dress infringement related to antibiotic ointments and creams.
- Guidant Corp. v. St. Jude Medical, Inc. US District Court, District of Delaware Calculated lost profits and reasonable royalty damages for patent directed to cardiac resynchronization therapy technology. Addressed intervening rights claims, and calculation of research and development expenses.
 - True Position, Inc. v. Andrew Corp.
 US District Court, District of Delaware
 Calculated lost profits and prejudgment interest for patent directed to cellular telephone location hardware and software.
- Water Fun Products Corp. v. ProSlide Technology Inc. US District Court, Central District of California, Western Division Calculated reasonable royalty and prejudgment interest for patent directed to manufacture of water slide rides.
- The Topps Company, Inc. v. Cadbury Stani and Cadbury Schweppes US District Court, Southern District of New York Calculated disgorgement of profit remedies for trade secret infringement of proprietary formula for bubble gum.

 Texas Instruments Inc. v. Tessera, Inc. US District Court, Northern District of California, Oakland Division Calculated damages from breach of contract and patent infringement damages for patent directed to semiconductor packaging technology.

- Atofina v. Great Lakes Chemical Corp. US District Court, District of Delaware Calculated reasonable royalty and prejudgment interest for patent directed to manufacturing of difluoromethane.
- Bennetton Sportsystem USA, Inc. (Prince Sports Group) v. Wilson Sporting Goods Co. US District Court, District of New Jersey Addressed lost profit, reasonable royalty, price erosion, and prejudgment interest claims for patent directed to tennis racquets.
- Bauer Inc. v. Rollerblade, Inc. US District Court, Eastern District of Virginia Calculated lost profits, reasonable royalty, and prejudgment interest for patent directed to a skate boot design.

SELECTED PRESENTATIONS AND PUBLICATIONS

"Patent Damages in US Courts: Overview of Current State of Play," with John Jarosz, Carla Mulhern, and Robert Vigil, *IAM Yearbook 2019: Building IP Value in the 21st Century* (2018)

"Effective Lost Profits and Damages Calculation: Your Guide in 2018," with Ken Metcalfe, David Bones, James McGovern, and Stephanie Demperio, webcast hosted by The Knowledge Group (April 18, 2018)

"Lost Profits and Damages Calculation: Everything You Need to Know in 2018," with Carlyn Irwin, Alexis Lavko, and Alex Bardon, webcast hosted by The Knowledge Group (January 17, 2018)

"Estimating the Cost of Capital," with R. Jeffrey Malinak, Chapter 10 in *Litigation Services Handbook: Sixth Edition* (2017)

"Patent Valuation for Software Inventions: What You Need to Know in 2016," with Brian Dies, webcast hosted by The Knowledge Group (June 6, 2016)

"Litigation Strategies, Tactics and Techniques: Experts – Strategies and Best Practices," with Alexandra Cunningham and Sona Rewari, presentation, Washington, DC (October 5, 2015)

"How to Prove Damages in Patent, Trademark and Copyright Cases," webcast with John Augustyn, Brian Nolan, Christine Meyer, Carmen Bremer, and Kris Boushie, hosted by The Knowledge Group (September 2, 2015) "Confound It! Revisiting the Special Case of 'Overdisclosure' in the Context of *Halliburton*'s Price Impact Test," with R. Jeffrey Malinak, white paper (July 2015)

"Working with Experts," with Ajay Jyoti, presentation, Washington, DC (May 27, 2015)

"Presenting an Effective Damages Case in Light of Recent Federal Circuit Precedent," with Brian Kacedon and Lauren Stiroh, presentation, Licensing Executives Society Annual Meeting, San Diego (October 19, 2011)

"Economic Approach to Damages," with Ran Harel and Maureen Chakraborty, presentation, New York (April 21, 2009)

"Economic Analysis in Patent Litigation: The Law & Economics of Permanent Injunctions," with Carla Mulhern, presentation, Philadelphia (July 25, 2007)

"Terms and Structures for Software Technology Transfer," with Laura Stamm and Josh Lerner, presentation, New York (October 27, 2004)